

# excel test prep

"Excel Test is all about great teachers, a ton of course material, and helping you score high. I went from a 550 on the GMAT to a 710! I love you guys!"

BRENDA V.,  
GMAT Improvement: +160points

## GMAT Prep Course

for MBA graduate admissions

The GMAT is a 4-hour computerized exam required for admission to graduate business schools. The maximum score on the GMAT, which is a combination of the Quantitative and Verbal sections, is 800.

**An Excel Test prep course is the best way to prepare for the GMAT.**

**We offer a variety of formats, so there is a course to suit the needs and schedule of every student.**

### Course Options

#### Step 1: Choose From 1 of 4 Course Formats

All course options cover the same material!

#### Step 2: Determine a Schedule That Works For You

Visit [www.exceltest.com](http://www.exceltest.com) for classroom course schedules or call the office for custom schedules.

	① Full Length Classroom Course	② Online Course	③ 1-on-1 Course	④ Custom Classroom Course
Format	12 sessions of 3-4 hours each: 40 hours of total class time			
	2-3 classes per week for 6 weeks	Take the classes at your own pace over 120 days.	You pick the schedule and location.	You pick the schedule and location.
How Will I Get Instruction?	Learn in a classroom setting with an instructor.	Learn whenever and wherever through unlimited access to high definition online video lessons.	Learn with a private tutor at our office or at your house.	Learn with an instructor at the location of your choice.
Pricing	\$999: early registration \$799: with 10 person group discount	\$899	\$2,999: Excel Test Main Office \$3,999: Student's home in San Francisco Bay Area	Call for pricing.
Discounts	Eligible for Group Discounts: 3-4 people: \$50 off each 5-9 people: \$100 off each 10+ people: \$200 off each	Comes with full support and all the course materials that are included with classroom courses.	Can be done in small groups. 50% off for each student after the first student.	Requires 10 students.

#### Included in course fees for all San Francisco Bay Area students:

- 12 classes of 3-4 hours each
- Access to Exam Club bank of additional GMAT practice tests

#### All course fees include:

- Coverage of all the topics that appear on the GMAT, including a complete Writing Strategy
- Excel Test Course Manual & books (with overnight shipping for online students)
- Computerized feedback & analysis on GMAT tests
- Over 1200 Pages of course materials including *The Official Guide for GMAT Review*
- Four official GMAT practice exams

#### 1-on-1 Tutoring:

- 1-on-1 Tutoring is available for all GMAT subjects and can be scheduled by the hour. Highly qualified tutors can work with you from 10 am - 9 pm seven days a week. Excel Test Private Tutoring offers effective, 1-on-1, customized instruction. Tutoring is available in 3 different formats – in person at our Fremont Main Office (\$129 per hour), in person at your home (\$199 per hour), or telephonically (combination of phone and internet communication for \$129 per hour). Purchase 10 hours of tutoring and receive a 10% discount.

### Sample GMAT Course Schedule

Class 1: **GMAT Exam #1**  
 Class 2: Analytical Writing + CAT  
 Class 3: Geometry  
 Class 4: Reading Comprehension  
 Class 5: Word Problems  
 Class 6: **GMAT Exam #2**  
 Class 7: Critical Reasoning  
 Class 8: Data Sufficiency  
 Class 9: **GMAT Exam #3**  
 Class 10: Sentence Correction  
 Class 11: Math Workshop  
 Class 12: **GMAT Exam #4**

Visit our website for course schedules and details.

\*GMAT is a registered trademark of the Graduate Management Admission Council (GMAC).

[www.exceltest.com](http://www.exceltest.com) • (510) 490-7000

# GMAT test facts

**About:** The GMAT is a 4-hour computerized exam required for admission to graduate business schools. The maximum score on the GMAT, which is a combination of the Quantitative and Verbal sections, is 800.

**Governing Body:** Graduate Management Admission Council

**Official Website:** [www.mba.com](http://www.mba.com) or [www.gmac.com](http://www.gmac.com)

**Test Length:** Approx. 4 hours (including 5 minute breaks between sections)

**Test Subjects & Format:** The GMAT has 3 sections: Analytical Writing, Quantitative, and Verbal

Subject	Format	What It Includes
Writing	1 Essay Writing Task (30 minutes)	Analyze an argument
Integrated Reasoning	12 Questions (30 minutes)	Multi-Source Reasoning, Graphics Interpretation, Two-Part Analysis, Table Analysis
Quantitative	37 Multiple Choice Questions (75 minutes)	Questions on problem solving and data sufficiency
Verbal	41 Multiple Choice Questions (75 minutes)	Questions on reading comprehension, critical reasoning, and sentence correction

The GMAT is taken on a computer, as it is a CAT (Computer-Adaptive Test). During CAT tests, the level of difficulty on each question is determined by the responses to all previous questions.

**Grading:** The Quantitative and Verbal sections are graded on a scale of 200-800. The Writing section essay receives a score of 0-6. The Integrated Reasoning section receives a score of 1-8. The Quantitative and Verbal sections are averaged to get a combined score out of 800. The Writing section and Integrated Reasoning section are not factored into the overall score.

**Test Dates & Locations:** Because the GMAT is a computerized test, the GMAT is given year-round in test centers around the country. To schedule a specific session visit [www.mba.com](http://www.mba.com).

**Registration:** Registration for the official GMAT can be done at [www.mba.com](http://www.mba.com). It is wise to sign up 6-8 weeks ahead of time to get your preferred test center and time.

**Test Fees:** \$250 (registration fee), +\$50 (rescheduling fee)

Cancellations/Refunds: \$80 will be refunded if a test is cancelled at least seven calendar days before your scheduled appointment.

## Score Goals

**What is a good score on the GMAT?** A good score on the GMAT is a score that will get you into your first choice for business school. This varies with the schools you are applying to, what type of program you are trying to join (full time, part time, or executive education), your work experience, and your undergraduate GPA.

Business School	Ave. GMAT Score	GPA
University of Pennsylvania	714	3.52
Stanford University	712	3.56
Harvard University	707	3.64
Columbia University	705	3.4
University of California Berkeley	702	3.49
Duke University	701	3.42
University of Chicago	701	3.5
Massachusetts Institute of Technology	700	3.5
Northwestern University	700	3.45
University of California Los Angeles	700	3.57

Business School	Ave. GMAT Score	GPA
Dartmouth College	699	3.3
New York University	699	3.4
Carnegie Mellon University	692	3.38
University of Michigan (Ann Arbor)	690	3.32
Yale University	683	3.42
Emory University	681	3.5
University of North Carolina (Chapel Hill)	672	3.22
University of Texas (Austin)	672	3.38
University of Virginia	668	3.29
Cornell University	660	3.31

\*Source: U.S. News & World Report [www.usnews.com](http://www.usnews.com)

"Thank you so much!  
As you can probably tell from my GMAT score,  
I am ecstatic. I will definitely recommend Excel Test Prep  
to my friends."

MARY COYLE, GMAT Improvement: +160 points

## FAQs

**How does the CAT (Computer Adaptive Test) work?** The computer-adaptive format presents questions according to each individual's ability level. These questions are chosen from a pool of test questions categorized by content and difficulty. The first question is of medium difficulty. Every subsequent question is then determined by your responses to all previous questions. You are not allowed to change answers to previous questions as you proceed through the test, and you are not allowed to skip questions. A key part in preparing for the GMAT is to understand the CAT format and how your score is determined.

### When should I take the GMAT?

The GMAT is given year-round in testing centers all across the country. The only restriction on taking the test is that you may not take the GMAT more than one time in any calendar month, even if you have taken the test and canceled your scores. When you should take the GMAT depends on the application deadline of the school to which you are applying and if you think you may need to take it more than once. Most MBA schools have up to three rounds for admission; candidates in each round are required to submit an application and in most cases, do a formal interview. Consult your prospective school's admissions office about its schedule.

**How long are my GMAT scores good for?** Official Score Reports include all GMAT exams you've taken within the past five years. Score Reports from tests taken from five to 10 years ago are available, but they are sent to schools with the caveat that they should be interpreted with caution. Check with the school before requesting an old score report, because many do not accept them. Scores over a decade old are not available. If you have a score within five years, only scores from the last five years will be reported.

**When do I get my scores?** You will get an unofficial score report with Verbal, Quantitative, and Total scores immediately after the test. Official Score Reports are available online within 20 days to you and to the programs you requested receive them.

**What if I take the GMAT and do poorly?** The only chance you have to cancel your score is immediately after you finish the exam but before you see your scores. After they have been reported to you, they cannot be canceled. If you cancel your scores, they cannot be reinstated, you will not be eligible for a refund, the score cancellation will be in your permanent record and will be reported on all future reports, and you must wait 31 days before taking the exam again.

**How many times can I take the GMAT?** You may take the GMAT no more than once in any calendar month and no more than five times within a 12-month period. To take the GMAT more than five times a written request must be submitted to GMAC. You may take the test beyond five times only after permission is granted. GMAT scores are valid for five years after you take the test.

**Where can I go to find information about business school rankings?** For information on business school rankings please visit [www.usnews.com](http://www.usnews.com) or visit [www.businessweek.com](http://www.businessweek.com).

**How important is the GMAT for admissions?** Admission officers generally look at your application, transcript, prior work experience, and GMAT score. While having a very high score on the GMAT will not necessarily get you into your school of choice, a low score will keep you from being accepted to many schools. The GMAT is the only required test for MBA admissions, but schools weight its importance differently. The most competitive MBA schools look for very high GMAT scores for admission.

**What is an Executive MBA?** The Executive MBA Program enables executives to obtain an advantage over others to move up the corporate ladder. This program allows you to continue with your career and take the required classes without creating any disruptions in your career path. This program gives you the ability to build on your existing knowledge and also gives you opportunities to gain new knowledge and skills. It is always a good idea to look at the course structure and program requirements to help you narrow down your search to institutions that you want to apply to.

### Corporate Office

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### Office Hours

Mon-Fri: 9:30am - 6:30pm  
Sat: 9:30am - 2:30pm

### Contact

(510) 490-7000  
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### About Us

Excel Test offers professional test preparation services. Thousands of students have taken Excel Test courses since 2003 for a variety of exams, including the GMAT, GRE, SAT, PSAT, SAT II, ACT, AP, ISEE, and the EIT & PE Professional Engineering Exams.

